





# Conversations That Matter: Recapturing Our Culture for Christ Dr. David Geisler

## NEW PARADIGM AHEAD

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Effective witnessing today begins with changing our paradigms!

#### **EFFECTIVE WITNESSING TODAY**

 will compel us to build spiritual bridges...to your unbelieving friends from the standpoint of their interest, not your own!

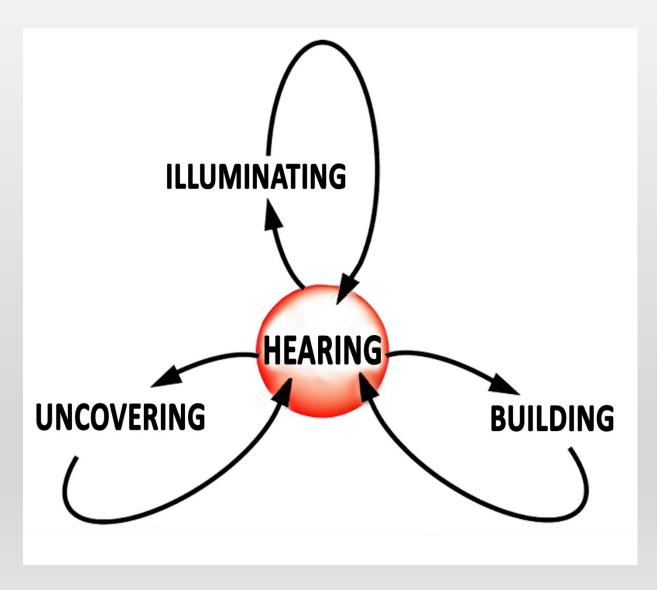
#### **EFFECTIVE WITNESSING TODAY**

- will compel us to use an approach that is conversational!

#### **EFFECTIVE WITNESING TODAY...**

will compel us to use an apologetic model that uses "lite" apologetics!

#### 4 TYPES OF CONVERSATIONS WE WANT TO HAVE WITH NON-BELIEVERS



#### 4 TYPES OF ROLES YOU NEED TO PLAY IN YOUR FRIEND'S LIFE



Musician Artist Archeologist Builder

## CONVERSATIONAL EVANGELISM

Learn Their Story

Invest Time

Search for Gaps in Their Beliefs Throw Light by Clarifying Their Beliefs Expose the Gaps by Surfacing Uncertainty Navigate by Using The Three D's

## HEARING CONVERSATIONS



Learn their Story

#### **Invest time in them**

#### **Search for gaps**

### **ILLUMINATING CONVERSATIONS**

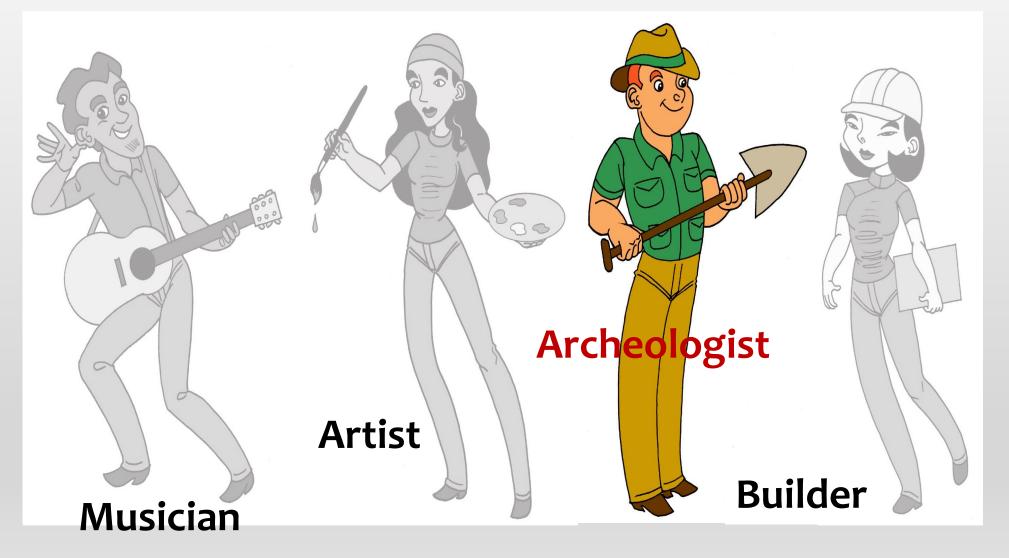


## **Throw light**

## Expose gaps

## Navigate by using the 3 Ds

#### 4 TYPES OF ROLES YOU NEED TO PLAY IN YOUR FRIEND'S LIFE



#### **UNCOVERING REAL BARRIERS**

Hear Illuminate Uncover Build





#### UNCOVERING REAL BARRIERS

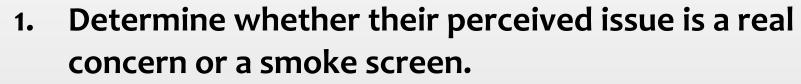


THE GOAL:

Explore what's getting in the way of taking steps to the Cross.

HOW: Keep seven steps in mind!

#### UNCOVERING BARRIERS BETWEEN THEM AND GOD



- 2. Determine the nature of their perceived barrier.
- 3. Uncover the specific emotional baggage that they are carrying.
- 4. Determine whether there is a question or concern behind the question or issue raised.
- 5. Find out what is their biggest perceived barrier to Christianity.
- 6. Find out what would motivate them to get answers in these areas.
- 7. Uncover the volitional factors.

"A plan in the heart of a man is like deep water, but a man of understanding draws it out." (Proverbs 20:5)

"Good apologetics requires people of understanding who have the patience and insight to not only deal with people's stated questions but to go below the surface and speak to their true objections. . ."

Rev. Dave Montoya, "Dealing With Both Minds and Hearts: Answering the Questions Behind the Questions,"

1. Determine whether their perceived issue is a real concern or a smoke screen.

ASK: "If I could answer your questions in a way that would make sense to you, would that help you to more seriously consider a belief in God and Christianity?"

A Question for Skeptics "If you could know the truth, would you want to know it?"

"I tried presenting him with some evidence to show him that the Bible is a reliable historical account. But finally, after about an hour of us talking and sharing views, he said: 'Even if you put all the evidence right in front of me, I still won't believe. I don't want to believe.' I did not know what else to say after that..."

"In retrospect, I realize this student had been throwing up a smokescreen, and early in the conversation I should have tried uncovering the real barriers by asking him something like, 'If I could answer your questions. . . ""

(Former student from the East Asia School of Theology)

- 1. Determine whether their perceived issue is a real concern or a smoke screen.
  - \* Why do I say we must determine their perceived issues or barriers?

1. Determine whether their perceived issue is a real concern or a smoke screen.

The Bible teaches that a non-Christian's primary barrier to embracing Christ is not intellectual nor emotional.

1. Determine whether their perceived issue is a real concern or a smoke screen.

The primary barrier is **Spiritual and Volitional**.

# UNCOVERING CONVERSATIONS1. Determine whether their perceived issue is a real concern or a smoke screen.

"People believe what they want to believe so that they can do what they want to do." "... being darkened in their understanding, excluded from the life of God because of the ignorance that is in them, because of the hardness of their heart" (Ephesians 4:18)

## UNCOVERING CONVERSATIONS 2. Determine the nature of the perceived barrier.

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## QUESTIONS THAT MAY REVEAL EMOTIONAL BAGGAGE

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3. If God is real, then how come there are so many hypocrites in the church?

## STATEMENTS THAT MAY REVEAL INTELLECTUAL BAGGAGE

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#### STATEMENTS THAT MAY REVEAL INTELLECTUAL BAGGAGE 3. Since the Bible has been mistranslated so many times, we can't be sure what it originally said.

STATEMENTS THAT MAY REVEAL INTELLECTUAL BAGGAGE 3. Since the Bible has been mistranslated so many times, we can't be sure what it originally said. 4. It's been too long since Christ lived, so we can't really know what He said or did.

Remember, when someone throws a question at you, like a boomerang, let it come back around to them first.

#### QUESTION: "Isn't Christianity a crutch?"

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ANSWER: "What do you mean by crutch?"

# HANDLING TOUGH QUESTIONS Reverse The Burden of Proof STATEMENT: "I don't believe the Bible is reliable."

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"And they spoke, saying to Him, 'Tell us by what authority You are doing these things, or who is the one who gave You this authority?' Jesus answered and said to them, 'I will also ask you a question, and you tell Me: Was the baptism of John from heaven or from men?" (Luke 20:2-4)

#### UNCOVERING CONVERSATIONS

3. Uncover the specific emotional baggage that they are carrying.

"in whose case the god of this world has blinded the minds of the unbelieving so that they might not see the light of the gospel of the glory of Christ, who is the image of God." (2 Corinthians 4:4)

## UNCOVERING CONVERSATIONS

3. Uncover the specific emotional baggage that they are carrying.

Ask God for wisdom to discern the "real issues" that you must address with your pre-believing friends.

Invite them to share their story.

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- Listen and discern the most obvious barriers to the Gospel as you empathize with them.
- If appropriate, affirm God's love and hope for them.

 If appropriate, apologize for how another brother or sister in Christ treated them.

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- Encourage them to not allow any negative religious experiences to get in the way of them finding that "right" relationship with their Creator.

 If appropriate, tell them you will be praying for God to do something supernatural in their life to prove He is real and that you will keep them in your prayers.

#### UNCOVERING CONVERSATIONS

#### REVIEW

First, "Determine whether their issue is a real concern or a smoke screen."

Second, "Determine the nature of the barrier."

Third, "Uncover the specific emotional baggage that they are carrying."

# UNCOVERING CONVERSATIONS 4. Determine whether there is a question or concern behind the question or issue raised.







#### "I am the God of your father, the God of Abraham, the God of Isaac, and the God of Jacob." (Exodus 3:6)

 UNCOVERING CONVERSATIONS
 Determine whether there is a question or concern behind the question or issue raised.

QUESTION: "How can you claim that there is only one way to God?"  UNCOVERING CONVERSATIONS
 Determine whether there is a question or concern behind the question or issue raised.

ANSWER: They may believe that Christians are arrogant to think that they have the truth and are therefore, better than others.  UNCOVERING CONVERSATIONS
 Determine whether there is a question or concern behind the question or issue raised.

ANSWER: They may also believe that Christians are not very "open" to other faiths because they are so exclusive.

#### UNCOVERING CONVERSATIONS

#### Help Them Grasp The Principle

"How many ways does it take to restore a broken dating relationship for something we said or did?"

#### UNCOVERING CONVERSATIONS 5. Find out what their biggest barrier is to Christianity.

#### ASK: "What's keeping you, right now, from putting your faith in Jesus Christ?

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Moral Lifestyle Choices

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- Moral Lifestyle Choices
- Family Obligations or Expectations

## UNCOVERING CONVERSATIONS

5. Find out what their biggest barrier is to Christianity.

"One of my biggest barriers to belief in God or Christianity is that I am not brave enough to consider religious issues solely without considering the consequences of what other people think." (International Student, U.T. Austin)

UNCOVERING CONVERSATIONS
6. Find out what would motivate them to get answers in these areas.

7. Uncover the volitional factors.

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In this step we are attempting to surface an unwillingness to believe that goes beyond just dealing with the intellectual and emotional barriers. "But though He had performed so many signs before them, yet they were not believing in Him." (John 12:37)



7. Uncover the volitional factors.

• Pray for Spiritual Enlightenment.

"The effective prayer of a righteous man can accomplish much." (James 5:16) "in whose case the god of this world has blinded the minds of the unbelieving so that they might not see the light of the gospel of the glory of Christ, who is the image of God." (2 Corinthians 4:4)

7. Uncover the volitional factors.

- Pray for Spiritual Enlightenment.
- Demonstrate Christ's love to them.

### By this all men will know that you are My disciples, if you have love for one another." (John 13:35)

7. Uncover the volitional factors.

- Pray for Spiritual Enlightenment.
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## SEVEN STEPS TO UNCOVERING BARRIERS

- 1. Determine whether their perceived issue is a real concern or a smokescreen.
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